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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION**

**ERIC LI, ANITA MEDAL, individually and
on behalf of all others similarly situated,**

Plaintiffs,

v.

AMAZON.COM SERVICES, LLC,

Defendant.

CASE NO.:

CLASS ACTION COMPLAINT

DEMAND FOR JURY TRIAL

1 Plaintiffs Eric Li and Anita Medal, (together, “Plaintiffs”), individually and on behalf of all
 2 others similarly situated, bring this Class Action Complaint against Defendant Amazon.com
 3 Services, LLC (“Defendant,” “Amazon” or “Amazon.com”), and on the basis of personal
 4 knowledge, information, belief, and investigation of counsel, allege as follows:

5 **NATURE OF THE ACTION**

6 1. This is an action for violation of California consumer protection laws, and under
 7 common law negligent and strict product liability, relating to Defendant’s unlawful, deceptive and
 8 misleading, sales of illegal drugs on its Amazon.com on-line marketplace.

9 2. Directly, under the Fulfilled by Amazon (“FBA”) program, and otherwise, Amazon
 10 promoted, placed into the stream of commerce, sold and delivered to Plaintiffs, products purporting
 11 to be legal, safe, and therapeutic dietary supplements when the opposite was true: the products were
 12 defective drugs—illegal and unapproved by the FDA—that injured Plaintiffs monetarily and also
 13 exposed them to risk of physical injury, including to serious bodily harm. In doing so, Defendant
 14 engaged in transactions intended and which did result in the sale of deceptive and unlawful goods to
 15 consumers.

16 3. Plaintiffs were foreseeably injured by Defendant’s conduct and suffered damages as a
 17 direct and proximate result of it.

18 **PARTIES**

19 **A. Plaintiffs**

20 4. Plaintiff Eric Li resides, and during the liability period and all times relevant resided,
 21 in San Francisco, California.

22 5. During the relevant class period, including on November 20, 2020, and June 9, 2020,
 23 Mr. Li purchased a multitude of illegal drugs masquerading as therapeutic dietary supplements from
 24 Amazon.com—directly, pursuant to its FBA program, or otherwise—including but not limited to:
 25 Nature’s Bounty Omega-3 Fish Oil; 5-HTP Capsules - Extra Strength Serotonin Support; Nature
 26 Made Magnesium Oxide Tablets; Doctor’s Best Alpha-Lipopic Acid Caps, and Nutricost Acetyl L-
 27 Carnitine 180 Capsules.
 28

1 6. Mr. Li saw and believed the representations, on product labels and otherwise, that the
2 Products harbored therapeutic value, and/or that they and the marketing claims were reviewed by and
3 approved by the FDA. He also believed that the Products were lawful and legally inserted into
4 interstate commerce.

5 7. Mr. Li relied on Amazon's stature, representations, and reputation, as well as its
6 marketing and Product labels and its omissions from the same, and was misled thereby.

7 8. Mr. Li purchased more of, and/or paid more for, the Products than he would have had
8 he known the truth about the Products.

9 9. Mr. Li was injured in fact and lost money as a result of Amazon's improper conduct.
10 In addition, he was exposed to risk of serious bodily injury.

11 10. If Mr. Li knew that Amazon's marketing and sale was lawful, truthful and non-
12 misleading in the future, he would purchase dietary supplements from it. At present, however, he will
13 not purchase because he cannot be confident that the marketing and sale of the Products is, or will be,
14 legal, and truthful and non-misleading.

15 11. Plaintiff Anita Medal resides, and during the liability period and all times relevant
16 resided, in Berkeley, California.

17 12. During the relevant class period, including on June 14, 2019, December 2, 2021, April
18 6, April 15, May 15-16, May 22, and June 15-16, 2022, Ms. Medal purchased a multitude of illegal
19 drugs masquerading as therapeutic dietary supplements from Amazon.com—directly, pursuant to its
20 FBA program, or otherwise—including but not limited to: Nature's Nutrition Turmeric Curcumin
21 claiming to be "tested and proven," to support "joint and heart health," and "brain function";
22 Doctor's Best Vitamin D-3 claiming to be "for healthy bones, teeth, heart, and immune support";
23 Puritan's Pride Co-Q10 claiming to "support[] heart health," "replenish what is lost with age or what
24 statin medications deplete"); Safrel Vitamin B-12 claiming to "support[] nervous system function,"
25 "promote[] energy;" and NOW Supplements claiming to support a "healthy intestine."

26 13. Ms. Medal saw and believed the representations, on product labels and otherwise, that
27 the Products harbored therapeutic value, and/or that they and the marketing claims were reviewed by
28

1 and approved by the FDA. She also believed that the Products were lawful and legally sold into
2 interstate commerce.

3 14. Ms. Medal relied on Amazon's stature, representations, and reputation, as well as the
4 marketing and Product labels and its omissions from the same, and was misled thereby.

5 15. Ms. Medal purchased more of, and/or paid more for, the Products than she would
6 have had she known the truth about the Products.

7 16. Ms. Medal was injured in fact and lost money as a result of Amazon's improper
8 conduct. In addition, she was exposed to risk of serious bodily injury.

9 17. If Ms. Medal knew that Amazon's marketing and sale was lawful, truthful and non-
10 misleading in the future, she would purchase dietary supplements from it. At present, however, she
11 will not purchase dietary supplements because she cannot be confident that the marketing and sale of
12 the Products is, or will be, legal, and truthful and non-misleading.

13 **B. Defendant**

14 18. Defendant Amazon is a Delaware limited liability company with its principal place of
15 business in Washington.

16 **JURISDICTION AND VENUE**

17 19. This Court has original subject matter jurisdiction over this proposed class action
18 pursuant to the Class Action Fairness Act of 2005, which provides for the original jurisdiction of
19 federal district courts over "any civil action in which the matter in controversy exceeds the sum or
20 value of \$5,000,000, exclusive of interest and costs, and is a class action in which . . . any member of
21 a class of plaintiffs is a citizen of a State different from any defendant." 28 U.S.C. § 1332(d)(2)(A).
22 Because Plaintiff Medal is a citizen of the State of California, and Defendant is a citizen of the State
23 of Delaware, at least one member of the proposed Class is a citizen of a state different from
24 Defendant. Further, Plaintiffs allege the matter in controversy is well in excess of \$5,000,000 in the
25 aggregate, exclusive of interest and costs. Finally, Plaintiffs allege "the number of members of all
26 proposed plaintiff classes in the aggregate" is greater than 100. *See* 28 U.S.C. § 1332(d)(5)(B).

27 20. This Court has personal jurisdiction over Defendant for several reasons, including that
28 Defendant has continuous and systematic contacts with California; and Plaintiffs' claims arise out of

1 Defendant's conduct within California, in part because Plaintiffs Medal and Li purchased the
2 Products that are the subject of this complaint from their residences in California and took receipt of
3 them from Amazon in California.

4 21. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(2). A substantial part
5 of the events or omissions giving rise to Plaintiffs' claims occurred within this District, including the
6 purchase and receipt by Plaintiffs Medal and Li of Products. Additionally, California's Consumers
7 Legal Remedies Act, CAL. CIV. CODE § 1750 *et seq.*, expressly provides for venue in this District and
8 further states that "any waiver by a consumer of the provisions of this title is contrary to public
9 policy and shall be unenforceable and void." *Id.*, §§ 1780, 1751.

10 22. Pursuant to Civil Local Rule 3-2(c), an intra-district assignment to the San Francisco
11 Division is appropriate because a substantial part of the events or omissions which give rise to the
12 claims asserted herein occurred in this Division.

13 **DEFENDANT AMAZON'S BUSINESS PRACTICES**

14 23. Defendant Amazon operates a marketplace for consumers—Amazon.com—that
15 provides listings for consumer products, including products purporting to be dietary supplements (the
16 "Products"), as they are defined by the Federal Food, Drug, and Cosmetic Act of 1938, 21 U.S.C. §
17 301 *et seq.* (the "FFDCA" or the "Act"), as amended by the Dietary Supplement Health and
18 Education Act of 1994, Pub. L. No. 103–417, 108 Stat. 4325 ("DSHEA").

19 24. The Amazon.com e-commerce marketplace enables Amazon and its partner
20 merchants to connect with consumers anywhere and thereby exponentially expand sales
21 opportunities for products—far beyond conventional brick-and-mortar and direct retail sales venues.

22 25. Typically such merchants enter into an agreement with Amazon to participate in its e-
23 commerce marketplace by executing Amazon's Business Services Agreement as well as other related
24 agreements. For those participating in its Fulfilled by Amazon Program, there are additional FBA
25 policies and requirements that govern. The majority of Amazon product sales occur through its FBA
26 Program.

27 26. Under the FBA Program, Amazon provides a number of services to its partner
28 merchants, and/or engages in numerous relevant activities in furtherance of placing FBA products in

1 the hands of consumers. These activities include, but are not limited to: stocking, maintaining and
2 storing an inventory of FBA products at Amazon fulfillment centers; retaining data on and tracking
3 all product inventory sold and/ or stored in such fulfillment centers, warehouses, and facilities;
4 sorting and shipping services for products, including using Amazon personnel to label and otherwise
5 move products through its distribution process; delivery of FBA products to consumer doorsteps, via
6 Amazon delivery vehicles, including in conjunction with other consumer purchases from Amazon;
7 assignment of FBA Amazon Standard Identification Numbers (“ASIN”) to products; provision of
8 24/7 customer service to consumers and purchasers of products; and processing of all product
9 purchases, returns, and refunds. If a product is returned, it is sent back to Amazon and Amazon
10 inspects and determines whether it can be returned to inventory and resold.

11 27. In addition, Amazon’s Business Solutions Agreement with merchants provides, *inter*
12 *alia*, that Amazon controls: formatting of product listings on its online marketplace and via Amazon
13 banner ads elsewhere so as to maximize sales to consumers; all communications about the product or
14 product sales with its e-commerce consumers, which must take place exclusively through its online
15 platform; and the processing of all payments for all purchases of FBA products, including what the
16 permissible means of purchase are, and remittance of payments to merchants minus Amazon’s
17 substantial service fees—which range on average between 15-40% of the purchase price.

18 28. As part of its business practices, Amazon also pledges to protect consumers. For
19 example, Amazon’s Fair Pricing Policy gives Amazon the right to take action against its partners and
20 merchants for pricing that “harm[s] consumer trust.”

21 29. So too, Amazon’s “Industry-Leading Safety and Compliance Program” authorizes
22 Amazon to ban or delist products that are unlawful and/or dangerous. As described by Amazon:

23 Amazon strives to be Earth’s most customer-centric company, where people can
24 find and discover the widest possible selection of safe and authentic goods, and
25 we work hard to earn and maintain your trust. In 2018 alone, we invested over
26 \$400 million to protect our store and our customers and built robust programs to
27 ensure products offered are safe, compliant, and authentic. Amazon offers
28 customers hundreds of millions of items, and we have developed, and
continuously refine and improve, our tools that prevent suspicious, unsafe, or non-
compliant products from being listed in our store.

1 <https://www.aboutamazon.com/news/company-news/product-safety-and-compliance-in-our-store>
 2 (last visited August 15, 2022).

3 30. Consumers who purchase products on Amazon.com reasonably believe that the
 4 products are consumer goods that are lawfully offered for sale by Amazon on Amazon’s online
 5 marketplace, as opposed to unlawful and defective drugs, the sale of which is prohibited under the
 6 Federal Food, Drug, and Cosmetic Act of 1938, 21 U.S.C. § 301 et seq. , as amended by the Dietary
 7 Supplement Health and Education Act of 1994, Pub. L. No. 103–417, 108 Stat. 4325.

8 **A. Amazon’s Sale of Illegal and Dangerous Drugs**

9 31. Upon information and belief, Amazon is the largest purveyor of health and wellness
 10 products in the United States, including consumer goods purporting to be lawful dietary supplements.
 11 The majority of sales are pursuant to the FBA program, or of “FBA products.”

12 32. The health and wellness business, including for dietary supplements, is exceptionally
 13 profitable.

14 33. According to a pre-pandemic 2021 Report of the Congressional Research Service,
 15 more than 57% of American adults use dietary supplements.¹

16 34. During the pandemic, usage skyrocketed to 70%, with Amazon the prepotent sales
 17 leader.

18 35. In 2020, the dietary supplements market in the U.S. was valued at \$55.75 billion. That
 19 same year, there were more than 80,000 dietary supplements on the market—a number that has
 20 almost certainly skyrocketed with new CBD and virus-related immunity products.²

24 ¹ Congressional Research Service (“CRS”) Report R43062, “Regulation of Dietary Supplements:
 25 Background and Issues for Congress,” 1 (September 20, 2021) (internal citations omitted) (hereafter
 “CRS R43062”).

26 ² *Id.* See also “Supplement Market Hits Record Growth of 14.5%,” *Globe Newswire*, June 28, 2021,
 27 [https://www.globenewswire.com/fr/news-release/2021/06/28/2254146/0/en/Supplement-Market-](https://www.globenewswire.com/fr/news-release/2021/06/28/2254146/0/en/Supplement-Market-Hits-Record-Growth-of-14-5-According-to-Nutrition-Business-Journal-s-2021-Supplement-Business-Report.html)
 28 [Hits-Record-Growth-of-14-5-According-to-Nutrition-Business-Journal-s-2021-Supplement-](https://www.globenewswire.com/fr/news-release/2021/06/28/2254146/0/en/Supplement-Market-Hits-Record-Growth-of-14-5-According-to-Nutrition-Business-Journal-s-2021-Supplement-Business-Report.html)
[Business-Report.html](https://www.globenewswire.com/fr/news-release/2021/06/28/2254146/0/en/Supplement-Market-Hits-Record-Growth-of-14-5-According-to-Nutrition-Business-Journal-s-2021-Supplement-Business-Report.html) (last visited January 30, 2023).

36. In 2020, Amazon was expected to sell an estimated \$30 billion in vitamins and supplements on its on-line marketplace according to press accounts.³ Upon information and belief, sales surged during the coronavirus pandemic.

37. According to Amazon itself, its brand is so trusted and relied on by consumers that 75% of all shoppers use Amazon.com to discover new products and brands, and 52% of shoppers have so much trust in Amazon that they are more willing to purchase a new brand on Amazon.com than elsewhere.⁴

1. Illegal Drugs

38. On August 4, 2022, the FDA issued a warning letter to Amazon asserting that it sells and/or puts into interstate commerce unlawful drugs in the form of supplements that make unapproved disease claims. In relevant part the letter stated:

This letter concerns your firm's distribution of products that violate the Federal Food, Drug, and Cosmetic Act (the "FD&C Act"). As explained below, . . . your firm is responsible for introducing, delivering, or causing the introduction or delivery into interstate commerce of products that are unapproved new drugs under section 505(a) of the FD&C Act, 21 U.S.C. 355(a).⁵

These products, which are drugs as defined by section 201(g)(1) of the FD&C Act, 21 U.S.C. 321(g)(1), were introduced or delivered for introduction into interstate commerce by Amazon via your Fulfillment by Amazon service.⁶

³ See <https://www.helium10.com/blog/selling-supplements-on-amazon-covid/#:~:text=Amazon's%20Personal%20Care%20%26%20Health%20products,billion%20in%20sales%20in%202020> (last visited Nov. 4, 2022).

⁴ See <https://www.sell.amazon.com/blog/grow-your-business/amazon-stats-growth-and-sales> (last visited Nov. 4, 2022).

⁵ See <https://www.fda.gov/inspections-compliance-enforcement-and-criminal-investigations/warning-letters/amazoncom-inc-629452-08042022> (last visited January 30, 2023).

⁶ Amazon distributed each of the products directly to individual U.S. consumers. Each of the products was "fulfilled" by Amazon; your website states, "With Fulfillment by Amazon (FBA), [sellers] store [their] products in Amazon's fulfillment centers, and [Amazon] pick[s], pack[s],

39. The Products (as defined herein) are also misleading, misbranded, unapproved, and unlawful drugs that may not be placed in interstate commerce.

40. Under section 201(g)(1)(B) and (g)(1)(C) of the FFDCA (codified at 21 U.S.C. § 321(g)(1)(B) and (g)(1)(C)), a “drug” is defined, in part, as an “article[] intended for use in the diagnosis, cure, mitigation, treatment, or prevention of disease in man or other animals,” or an “article[] (other than food) intended to affect the structure or any function of the body of man or other animals.”

41. Drugs are subjected to careful scrutiny by the FDA to ensure both efficacy and safety, before they may lawfully enter interstate commerce. 21 U.S.C. §§ 331(d), 355(a).

42. Section 403(r)(6) of the FFDCA (codified at 21 U.S.C. § 343(r)(6)), creates an exemption from classification as a drug—and the arduous FDA pre-approval requirement—for products “intended to affect the structure or function” of the body *if and only if* the supplement carries prominent disclaimers in order to notify consumers that such products are not intended or established to have therapeutic efficacy and have not been subjected to government review and approval for efficacy, safety, or truthfulness of marketing claims. 21 U.S.C. § 343(r)(6)(A), (C); *see also* 21 U.S.C. § 321(g)(1); 21 C.F.R. § 101.93(f)-(g).⁷

43. More specifically, in order to qualify as a dietary supplement instead of a drug requiring prior FDA approval before being placed on the market and sold to consumers, a product advertised with a structure function claim must bear a disclaimer on its label that reads:

This statement has not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent any disease.

21 U.S.C. § 343(r)(6); *see also* 21 C.F.R. § 101.93(c).

ship[s], and provide[s] customer service for these products.” *See* <https://sell.amazon.com/fulfillment-by-amazon.html>.

⁷ Under DSHEA, dietary supplements are defined as a product that is not represented as a conventional food and which: is intended to supplement the diet; contains one or more botanicals, amino acids, and other substances or their constituents; is intended to be taken by mouth as a pill, capsule, powder, table, or liquid; and is labeled on the front panel as being a dietary supplement. 21 U.S.C. § 3321(ff).

1
2 44. And to be legally compliant, the disclaimer must: (1) appear “on *each* panel or page”
3 of a supplement *label or package* that bears a health-related claim; and (2) be “prominent.” 21 C.F.R.
4 § 101.93(d) (emphasis added); 21 U.S.C. § 343(r)(6).

5 45. Importantly, the FDA has expressly rejected any contention –
6
7 that repetition of the disclaimer on every panel or page where a statement made in
8 accordance with section 403(r)(6) of the act appears is unnecessary. . . [T]he
9 suggestions for the placement of a single disclaimer on a product label (e.g., under
the nutrition label, adjacent to the most prominent claim) would not provide an
acceptable alternative.
10 Food Labeling; Requirements for Nutrient Content Claims, Health Claims, and Statements of
11 Nutritional Support for Dietary Supplements, 62 Fed. Reg. 49,859, 49,864-65 (Sept. 23, 1997).

12 46. To appear “prominent,” as required, the disclaimer must: (1) *not* be crowded by
13 “voluntary” (optional) information or imagery; and (2) use bolded font of “at least” 1/16th of an inch
14 in size. *Id.*; 21 C.F.R. § 101.93(e).

15 47. Where voluntary (non-mandated) claims on the label obscure the prominence of the
16 disclaimer, the disclaimer fails. As articulated by the FDA:

17 there will be instances in which statements under section 403(r)(6) of the act should
18 *not be used* on a label [] because it is not feasible to accommodate both the required
19 information and the statutory requirement for prominence for the disclaimer.
20 *Id.* at 49,865-66 (emphasis added).

21 48. All of this is set forth clearly in the FDA’s Guidance for Industry: A Dietary
22 Supplement Labeling Guide.⁸

23 49. Failure to include mandatory disclaimers renders non-compliant products misbranded,
24 and unapproved and unlawful drugs under federal law. 21 U.S.C. §§ 321(g)(1), 331(d), 343(r)(6),
25 355(a).

26
27 ⁸ See FDA, Guidance for Industry: A Dietary Supplement Labeling Guide, April 2005,
28 <https://www.fda.gov/food/dietary-supplements-guidance-documents-regulatory-information/dietary-supplement-labeling-guide-chapter-vi-claims> (last visited January 30, 2023).

1 50. Drugs may not be legally introduced or delivered for introduction into interstate
2 commerce without prior approval from the FDA. 21 U.S.C. §§ 331(d), 355(a).

3 51. FDA approves a new drug on the basis of scientific data and information
4 demonstrating that the drug is both safe and effective. *Id.*

5 52. California adopts federal labeling requirements under the Sherman Food, Drug and
6 Cosmetic Law (the “Sherman Law”), Cal. Health & Safety Code § 109875, which provides that “[a]ll
7 food labeling regulations and any amendments to those regulations adopted pursuant to the federal
8 act, in effect on January 1, 1993, or adopted on or after that date shall be the food regulations of this
9 state.” Cal. Health & Safety Code § 110100.

10 53. The Products, as defined herein, are unapproved and, as explained below, do not bear
11 requisite disclaimers. Upon information and belief, the Products also have not been subject to review
12 and are not pre-approved for entrance into interstate commerce by the FDA.

13
14 **a. The Consumer Protection Rationale Underlying the Disclaimer Requirement**

15 54. The disclaimer requirement exists for a reason: to warn consumers. Importantly, it
16 represents *the key* compromise between industry and the FDA that led to the enactment of DSHEA.
17 The disclaimer enabled DSHEA to be passed by Congress in the first instance, and for dietary
18 supplements to be marketed and sold without first clearing the arduous FDA drug review and
19 approval process.

20 55. The warning itself stems from the FDA’s express recognition that “few dietary
21 supplements have been the subjects of adequately designed clinical trials.” *See Regulations on*
22 *Statements Made for Dietary Supplements Concerning the Effect of the Product on the Structure or*
23 *Function of the Body*, 65 Fed. Reg. 1000, 1003, 2000 WL 4559 (Jan. 6, 2000).

24 56. Stated otherwise, “many marketed supplements have not been the subjects of adequate
25 studies to establish whether or not they are safe or effective, or the nature of the benefits they may
26 provide.” *Id.* at 1003. *See also* CRS R43062, 19 (“In general, there is a lack of peer-reviewed
27 research on the effectiveness of many [] supplements;” citing as an example CBD products that
28

1 purport to treat PTSD, anxiety, inflammation, arthritis, cancer, diabetes, Alzheimer, and other
2 conditions”).

3 57. Indeed, despite this widespread failure of substantiation, consumers routinely think
4 the opposite is true. They harbor a very limited, if any, understanding of the distinctions between
5 different types of drugs, *i.e.*, over-the-counter, pharmaceuticals, and supplements. Consumers (and
6 many physicians) routinely misperceive that all of these are subjected to peer-reviewed studies on
7 their efficacy and safety, and that there is scientific consensus substantiating both efficacy and safety,
8 in addition to government review and approval—when this is decidedly not the case.⁹

9 58. The prominent (bolded, boxed, unobscured, central) disclaimer addresses this critical
10 misperception. This is why it forms the cornerstone of the DSHEA legislation governing dietary
11 supplements: it is the byproduct of negotiations between the FDA and those in industry and Congress
12 who sought more lax standards for dietary standards as compared to over-the-counter drugs
13 (“OTC’s) and pharmaceuticals—singularly exempting only the former from government review and
14 pre-approval prior to marketing and sale.

15 59. Without the disclaimer, consumers are dangerously left with the misperception that
16 products claiming to help their health in some way are therapeutic and safe, and reviewed and
17 approved as such. Equally, consumers are left with the misimpression that they are purchasing lawful
18 products.

19 60. Notably too, the fact that supplement marketing may not reference diseases explicitly
20 is immaterial to the deception and illegality of products lacking requisite disclaimers because, as the
21 FDA opined, it is “possible to describe almost all products intended to treat or prevent disease in
22 terms of their effects on the structure or function of the body, without mentioning the disease itself.”
23 *See* 65 Fed. Reg. at 1005. In other words, a product that is marketed as “supporting metabolism and
24 maintenance of blood sugar levels” is by implication a product targeting diabetes even if the word
25
26

27 ⁹ *See* CRS Report R41983, *How FDA Approves Drugs and Regulates Their Safety and Effectiveness*;
28 *see also* CRS R43062, 20.

1 diabetes never appears on the label or packaging. Similarly, a product that supports memory and
2 brain functions invokes Alzheimer's or dementia.

3 61. Put another way, by the FDA, disclaimers are needed regardless of whether or not a
4 disease is expressly mentioned in labeling and marketing because "[m]ost disease treatment or
5 prevention claims, including claims about serious and life-threatening diseases, can be described in a
6 manner that will be easily understood by consumers without express reference to a specific disease. .
7 . . The distinction between implied and express disease claims is thus, in many cases, a semantic one
8 that has little, if any, practical meaning to consumers." *Id.* at 1013. The disclaimer is meant to
9 remedy this.

10 62. Beyond deception and economic loss relating to purchases caused by deceptive and
11 fraudulent marketing, products that lack requisite disclaimers expose consumers to risk of serious
12 injury and bodily harm because they mislead consumers regarding efficacy and safety, thereby
13 encouraging them to supplement and/or supplant their medicinal intake with dietary supplements that
14 are contraindicated with other medicines, adulterated, or to self-diagnose and self-treat serious
15 medical conditions—such as memory loss, diabetes, depression, prostrate conditions, arthritis,
16 hypothyroidism, osteoporosis, etc.—without proper training, the benefit of a proper medical
17 diagnosis, and/or helpful pharmaceuticals. This, in turn, exposes consumers to the huge risk of a
18 misdiagnoses and/or failure to treat serious medical conditions with scientifically established
19 (through peer review and consensus) treatments, thereby leading to exacerbated illness and
20 unintended bodily consequences up to and including death. So too, supplements may and often do
21 contain substances that are contraindicated for their conditions and/or prescribed medicines, while
22 lacking any clinically proven benefit. Consumer exposure to serious and tangible physical danger
23 from such Products is especially exacerbated by the price differential (i.e., the Products have a very
24 low price point as compared to doctors' appointments, potential hospitalization, and/or prescription
25 drugs, thereby undermining inclinations and incentives to seek medical care. *Id.* at 1001, 1044-45.

26 63. The medical and legal press is replete with examples of the above potential for
27 medical danger and physical harm. For example, as the woefully under-resourced FDA recently
28 informed, by way of a Warning Letter to Amazon dated October 28, 2022, certain products

1 “promoted and sold” by Amazon “for joint pain and arthritis” contained hidden ingredients that when
 2 taken with NSAIDs can cause “heart attack and stroke, as well as serious gastrointestinal damage,
 3 including bleeding, ulceration, and fatal perforation of the stomach and intestines,” and that the FDA
 4 had received reports of “liver toxicity and death” following consumption.¹⁰

5 64. Another of the myriad examples is the Uniformed Services’ recent research and report
 6 on immunity supplements, funded by the Consortium for Health and Military Performance and
 7 Operation Supplement Safety. Initiated to investigate immunity supplement sales on Amazon.com
 8 with respect to ingredient contents, because “Cold, flu, and immunity dietary supplement product
 9 sales have skyrocketed since the start of the COVID-19 pandemic,” the report found that a *majority*
 10 of the Amazon.com products tested contained ingredients not labeled, or lacked ingredients that were
 11 labeled, or contained adulterated ingredients. The Report concluded that, “[q]uality control measures
 12 seem insufficient for most select dietary supplement products. The public has a right to know that
 13 they are buying what is stated on the label.”¹¹

14 65. In short, the *purpose of the disclaimer is to “make sure that consumers understand*
 15 *that structure/function claims are not reviewed by FDA prior to marketing, and to caution consumers*
 16 *that dietary supplements bearing such claims are not for therapeutic uses.”* *Id.* at 1007 (emphasis
 17 added).

18 **2. Amazon’s Illegal Drugs**

19 66. Amazon and its partners systematically omit and/or promote and sell Products lacking
 20 the mandatory disclaimers from Product labels, rendering them dangerous, illegal, defective, and
 21 unapproved drugs that cannot be lawfully introduced, sold, or delivered into the stream of commerce.

22 67. Upon information and belief, Amazon’s practice given its market power has led to a
 23 proliferation of like violations and illegal sale of products by others and in other marketplaces—that is
 24

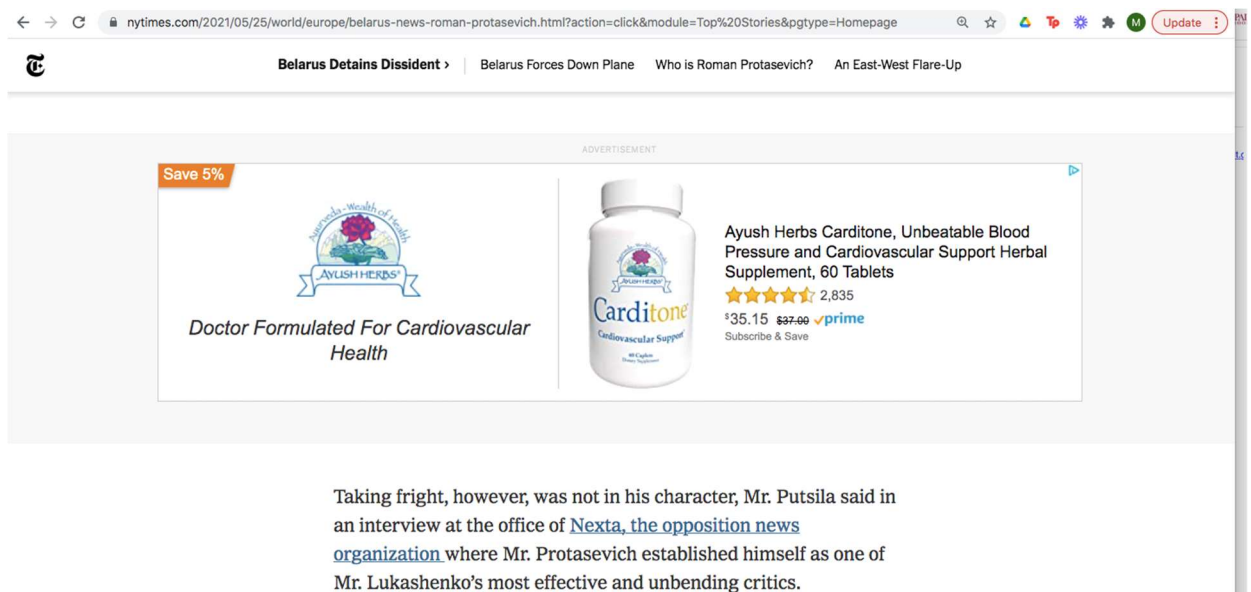
25 _____
 26 ¹⁰ *Id.*, <https://www.fda.gov/inspections-compliance-enforcement-and-criminal-investigations/warning-letters/amazoncom-inc-631751-10282022>.

27 ¹¹ See <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC9366544/?report> (last visited January 30,
 28 2023).

a proliferation of products claiming implicitly to treat, cure, or prevent various diseases and viruses including but not limited to diabetes, high blood pressure, Alzheimer, arthritis, depression, prostate cancer, and others, but which are neither scientifically established as safe or efficacious under the established protocol for drugs, nor are they subject to FDA review and approval.

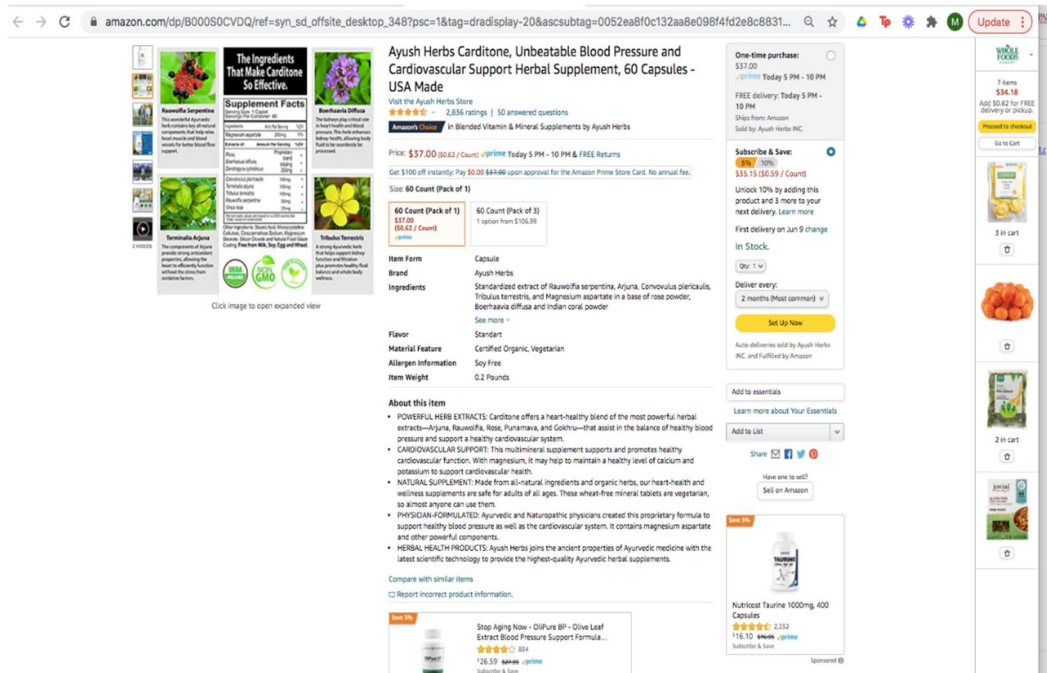
68. By way of example, Amazon promotes Carditone with purported structure/ function claims on various Amazon banner ads directing consumers to the Amazon.com marketplace, including the claims “Cardiovascular Support,” “Unbeatable Blood Pressure and Cardiovascular Support Herbal Supplement,” and “Doctor Formulated for Cardiovascular Health.” *See* Image 1.

Image 1



69. Similarly, the Amazon.com entry promotes Carditone as “Recommended By Doctors,” “Doctor Recommended,” “For Essential Heart Health,” “Amazon’s Choice,” and used to “maintain healthy blood pressure levels.” The packaging claims that it provides “Doctor-Recommended All-Natural Blood Pressure Support.” *See* images 2-3.

Images 2-3



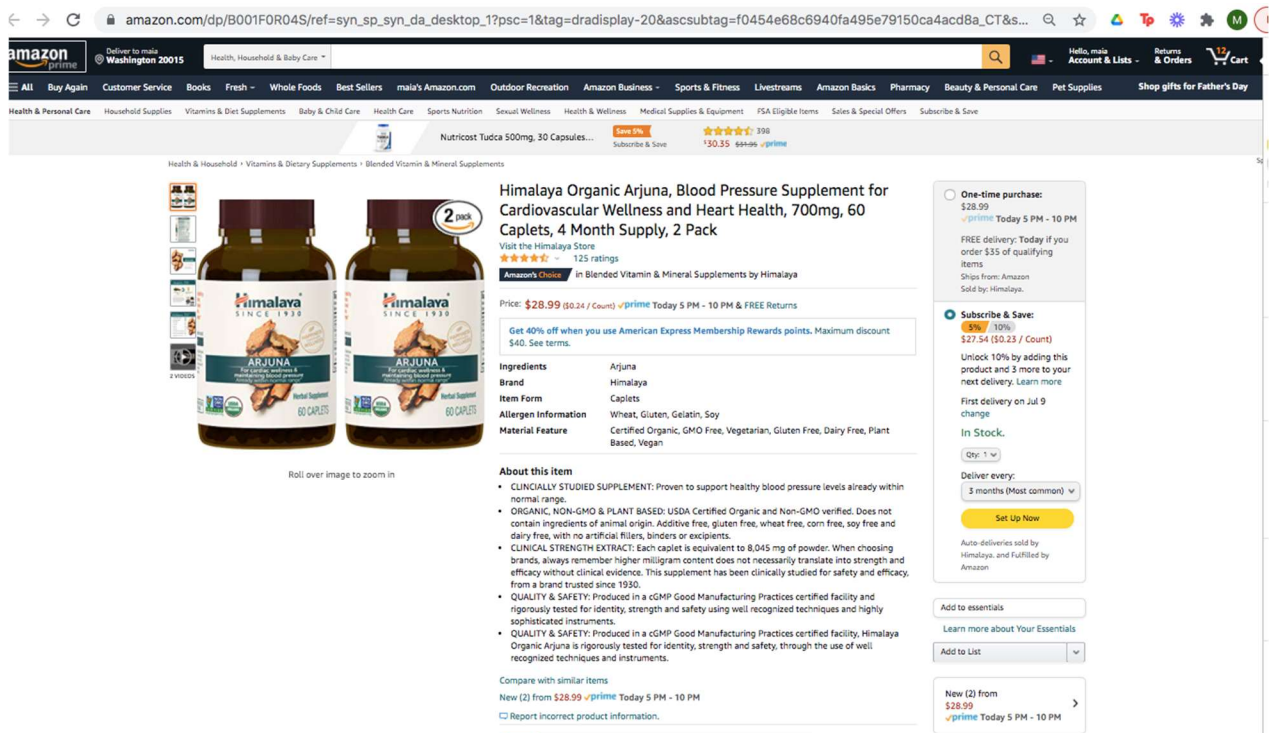
70. Carditone labels and packaging do not carry the disclaimer mandated for dietary supplements by the FDA and state law and therefore the Product constitutes an unapproved and unlawful drug that cannot be sold in commerce.

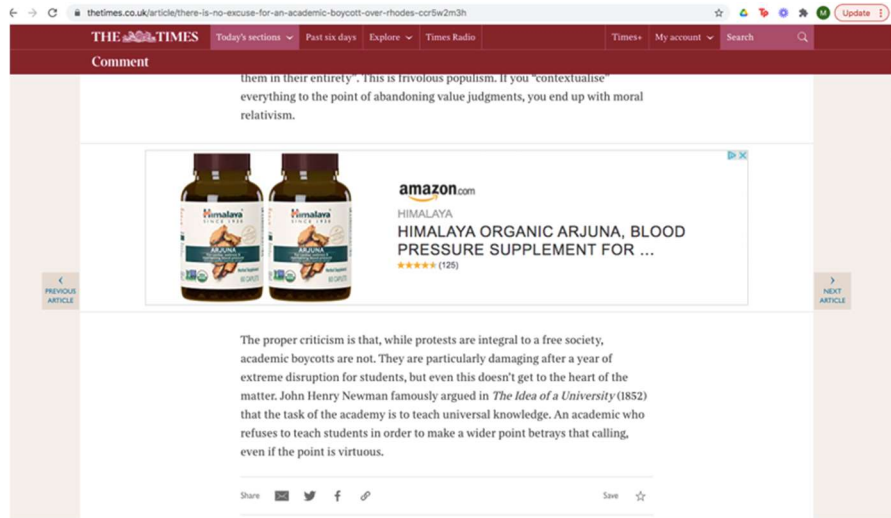
71. As with other Products on Amazon.com, people who self-diagnosis and treat with Carditone are at risk of serious bodily injury in addition to suffering economic injury caused by purchasing an illegal and defective drug from Amazon.com.

72. Other Amazon Products follow the identical labeling and advertising protocol – that is they systematically lack label and package requisite disclaimers despite lack of government review and approval with respect to their efficacy and safety. As such, they too are dangerous and defective, and constitute illegal drugs that are not lawfully entering or sold in the stream of commerce.

73. By way of another Product example, Amazon heavily markets Himalya Organic Arjuna as beneficial to “Heart Health” and “Blood Pressure,” and further boosts its credibility and purported efficacy with the statement that the product is “clinically studied for safety and efficacy.” The Product also lacks requisite disclaimers. *See* Image 4-6.

Images 4-7





nytimes.com

amazon.com
HIMALAYA ORGANIC ARJUNA ...
★★★★★ (124)

U.S. INTERNATIONAL CANADA ESPAÑOL 中文

PLAY THE CROSSWORD Account

Friday, June 11, 2021
Today's Paper

69°F 69° 64°
Dow +0.06%

World U.S. Politics N.Y. Business Opinion Tech Science Health Sports Arts Books Style Food Travel Magazine T Magazine Real Estate Video

Vaccinate the World
Wealthy countries are pledging to donate a billion doses. Will it be enough?

Listen to 'Day X'
Why has Germany so often failed to confront far-right extremism?

Opinion: Listen to 'Sway'
Meet Margrethe Vestager, Big Tech's tormenter in chief.

America May Be 'Back' in Europe, but How Much Has Really Changed?

- As the Group of 7 convenes, President Biden is expected to reverse the body language under former President Trump, replacing impasse with embrace.
- But many Europeans suspect that Mr. Biden is little more interested in give-and-take than was his predecessor.

LIVE
G7 leaders will pledge to donate one billion Covid vaccine doses. Here's the latest on their meeting.

Business Updates

- Britain's economic recovery continues apace as U.S. stocks edge higher.
- Didi Chuxing, a ride-hailing behemoth in China, reveals I.P.O. papers.
- The government vows to fix a plagued relief program for live-event businesses.

President Biden, in Carbis Bay, England, announced a plan to donate vaccine doses to poorer nations. Doug Mills/The New York Times

Statements regarding dietary supplements have not been evaluated by the FDA and are not intended to diagnose, treat, cure, or prevent any disease or health condition.

Compare with similar items

	Carditone	Carditone	Himalaya Organic Arjuna	Citrus Bergamot Extract	Jarrow Formulas Citrus Bergamot	Nattokinase Supplement
This item	Ayush Herbs Carditone, Unbeatable Blood Pressure and Cardiovascular Support Herbal Supplement, 60 Capsules - USA Made	Carditone by RUVED, Unbeatable Blood Pressure Support, Promotes Relief From Cardiovascular Stress, 30 Count	Himalaya Organic Arjuna, Unbeatable Blood Pressure Supplement for Cardiovascular Wellness and Heart Health, 700mg, 60 Caplets, 2 Month Supply	Citrus Bergamot Capsules 1,000 mg per Serving (Patented Bergamonte Vegan Cholesterol Support Extract) Citrus Bioflavonoids Supplement for Healthy Cholesterol Levels, 60 Capsules by Double Wood	Jarrow Formulas Citrus Bergamot 500 mg - 60 Veggie Caps - Cardiovascular & Metabolic Health, Blood Sugar Support - Use with Jarrow Formulas QH-Absorb - 60 Servings	Nattokinase Supplement 4000 FU 150 Capsules Non-GMO, Gluten Free Supports Cardiovascular and Circulatory Health by Horbaach
	Add to Cart	Add to Cart	Add to Cart	Add to Cart	Add to Cart	Add to Cart
Customer Rating	★★★★★ (2836)	★★★★★ (421)	★★★★★ (730)	★★★★★ (2218)	★★★★★ (1273)	★★★★★ (598)
Price	\$37 ⁰⁰	\$21 ⁹⁹	\$14 ⁹⁵	\$24 ⁹⁵	\$24 ⁶⁶	\$14 ⁹⁹
Shipping	✓prime	✓prime	✓prime	✓prime	✓prime	✓prime
Sold By	Ayush Herbs INC.	Ayush Herbs INC.	Himalaya.	Double Wood LLC	Amazon.com	Carlyle
Item Dimensions	5 x 5 x 9.5 inches	7 x 8.75 x 5 inches	3.56 x 2 x 2 inches	1.5 x 2 x 3.13 inches	2 x 2 x 3.75 inches	2.1 x 2.2 x 4.5 inches
Size	60 Count (Pack of 1)	30 Count (Pack of 1)	60 Count (Pack of 1)	60 Count (Pack of 1)	60 Count (Pack of 1)	150 Count (Pack of 1)

Products related to this item

Page 1 of 20

74. The defective and illegal nature of Amazon products is common to all Products—across a myriad of conditions and ailments. Diabetes, like many other medical conditions, is extremely expensive to treat pharmaceutically and pursuant to a doctor's care, making relatively

inexpensive options appear appealing. Memory loss is similar, and fears of it are common among the elderly—rendering them easy prey for misleading marketing. Fraudulent impressions of product efficacy and therapeutic value are further enhanced by Amazon’s publication of medical and clinical claims and symbols. Indeed, many products are even labeled with what appears as an “FDA” certification. *See Images 8-16.*

Images 8-26

DIABETES DOCTOR

BLOOD SUGAR 24 HOUR™

Once Daily Support

PROMOTES HEALTHY*:

- Blood Sugar Levels
- Insulin Function
- Glucose Clearance
- Eyes, Kidneys, Liver
- Energy

Dr. Stephanie Redmond
"The Diabetes Doctor"

MADE IN USA

60 Capsules

Roll over image to zoom in

Visit the Pharmaganics Store

Diabetes Doctor 24 Hour Daily Support

★★★★★ 190 ratings

Amazon's Choice for "diabetes doctor blood sugar 24 h..."

Price: **\$34.99** (\$34.99 / Count) ✓prime & FREE Returns

Get \$60 off instantly: Pay **\$0.00** \$34.99 upon approval for the Amazon Prime Store Card. No annual fee.

Size: **1 Pack**

1 Pack \$34.99 (\$34.99 / Count) ✓prime	60 Count (Pack of 4) \$104.97 (\$26.24 / Count) ✓prime
---	--

Brand Pharmaganics

Product Benefits Eye Health, Metabolism, Energy

Item Form Capsule

Unit Count 1.00 Count

About this item

- **REVOLUTIONARY BLEND & POTENT DOSES:** Every ingredient and dose based on medical research studies and recommended by top doctors.
- **POWERFUL 7-in-1 BLEND:** Natural and pure vitamins, herbs, and minerals for healthy blood sugar support. Each daily dose includes Cinnamon.

One-time purchase:
\$34.99 (\$34.99 / Count)
✓prime

FREE delivery: Saturday, Feb 5
Ships from: Amazon
Sold by: King Miggy

Subscribe & Save:
\$34.99 (\$34.99 / Count)
✓prime

Save up to 5% on auto-deliveries. [Learn more](#)
Get it Saturday, Feb 5

In Stock.

Qty: 1

Deliver every:
1 month (Most common)

Set Up Now

Auto-deliveries sold by Diabetes Doctor and Fulfilled by Amazon

Add to essentials

[Learn more about Your Essentials](#)

95+ YEARS OF CLINICAL EXPERIENCE!

Founder & Formulator

Medical Advisory Board

Dr. Stephanie Redmond
PharmD, CDE, BC-ADM

Dr. Nitesh Kuhadya

Dr. Jodi Strong

DIABETES DOCTOR

BLOOD SUGAR 24 HOUR™

Once Daily Support

Supplement Facts

Serving Size: 2 Capsules
Servings Per Container: 30

	Amount Per Serving	%DV*
Vitamin B12 (as Methylcobalamin 99%)	1,000mcg	41,250%
Magnesium (as Magnesium Oxide)	208.2mg	50%
Chromium (as Chromium Picolinate)	600mcg	1,714%
Cinnamon (Cinnamomum cassia) (Dried bark)	750mg	**
Milk Thistle Extract (80% Silymarin)	200mg	**
Bilberry Fruit Powder	160mg	**
Banaba Extract (Crape-myrtle)(Leaf)	90mg	**

* Percent daily values are based on a 2,000 calorie diet.
** Daily value not established.

100% ALL NATURAL

TOP DOCTOR RECOMMENDED

FDA INSPECTED & REGISTERED FACILITY

3rd PARTY TESTED

cGMP COMPLIANT

MADE IN THE USA

60 DAY MONEY BACK GUARANTEE

VEGGIE CAPSULES

3rd PARTY TESTED

SAFE • EFFECTIVE*

Supports Pancreas Function*
(insulin producing cells)

Supports Glucose Uptake*

Supports Overnight Sugars*

*Based on clinical studies. This product is not intended to diagnose, treat, cure, or prevent any disease.

Roll over image to zoom in

4 stars and above

Page 1 of 49

Sponsored

The Original Insulin Plant Vegetarian Capsules (Costus Igneus Capsules) - Blood Sug...
★★★★☆ 293
\$59.99 ✓prime

Diabetes Doctor 24 Hour Daily Support - Extra Strength 11 in 1 Blend Capsule
★★★★☆ 68
\$49.99 ✓prime

Glucocil - The Total Blood Sugar Optimizer, Over 1 Million Bottles Sold, Premium Bl...
★★★★☆ 5,885
\$39.95 ✓prime

DARIO Blood Glucose Monitor Kit Test Your Blood Sugar Levels and Estimate A1c After...
★★★★☆ 8,643
\$25.00 ✓prime

Premium Blood Sugar Support Supplement by PurePremium (Non-GMO) Support Glucose...
★★★★☆ 2,794
\$16.97 ✓prime

LES Labs Insulin Health, Blood Sugar Support Supplement for Metabolic Health, ...
★★★★☆ 2,102
\$29.99 ✓prime



Roll over image to zoom in

Brand: Glucocil

Glucocil - The Total Blood Sugar Optimizer, Over 1 Million Bottles Sold, Premium Blood Sugar Support Supplement, Extra Strength Softgels*, Targets All 3 Essentials for Normal Blood Sugar, Since 2008

★★★★☆ 5,885 ratings | 90 answered questions

Price: **\$39.95** (\$0.33 / Count) ✓prime Overnight & FREE Returns
Get \$60 off instantly: Pay **\$0.00** ~~\$39.95~~ upon approval for the Amazon Prime Store Card. No annual fee.

Item Package Quantity: 1

1	2	3
\$39.95 (\$0.33 / Count)	\$79.90 (\$0.395 / Count)	\$119.85 (\$0.395 / Count)
✓prime		

Brand Glucocil

Product Benefits Weight Loss

Item Form Softgel

Dosage Form Softgel

Allergen Information Salmon Free

Unit Count 120 Count

Item Dimensions 2.14 x 2.14 x 5.2 inches

LxWxH

About this item

- FULL SPECTRUM OF BENEFITS TO PEOPLE WITH BLOOD SUGAR CONCERNS:** (1) Promotes normal blood sugar levels, (2) Promotes weight loss, (3) Reduces absorption of sugars & other carbohydrates, (4) Promotes healthy insulin sensitivity & production, (5) Promotes healthy cholesterol, heart, blood vessels & circulation, and (6) Promotes healthy energy.
- HOW GLUCOCIL WORKS:** Not many people know that there are 3 Essentials for keeping your blood sugar normal: (1) Reduce sugar absorption from food, (2) Reduce the liver's sugar production, and (3) Increase the body's use of sugar for energy. Target any one of the 3 Essentials and you'll improve your blood sugar levels. But target all 3 Essentials together, and you'll help keep your levels within the normal range. **ONLY GLUCOCIL TARGETS ALL 3**

the 3 Essentials and you'll improve your blood sugar levels. But target all 3 Essentials together, and you'll help keep your levels within the normal range. **ONLY GLUCOCIL TARGETS ALL 3**

☐ One-time purchase:

\$39.95 (\$0.33 / Count)

✓prime Overnight

FREE delivery: Overnight

Ships from: Amazon

Sold by: Neuliven Health, Inc.

☒ Subscribe & Save:

5% / 10%

\$37.95 (\$0.32 / Count)

✓prime

Save 5% now and up to 10% on repeat deliveries.

• No fees

• Cancel anytime

Learn more

Get it Thursday, Feb 3

In Stock.

Qty: 1

Deliver every:

2 months (Most common)

Set Up Now

Auto-deliveries sold by Neuliven Health, Inc. and Fulfilled by Amazon

Add to essentials

Learn more about Your Essentials

Add to List

New (2) from

\$39.95

✓prime Overnight 4 AM - 8 AM

Share

Have one to sell?

Call an Amazon

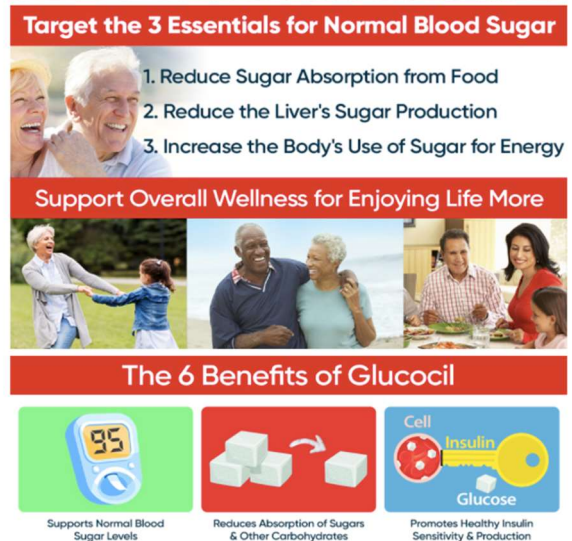
Share

Have one to sell?

Call an Amazon



Roll over image to zoom in



Roll over image to zoom in

Prevagen Improves Memory - Regular Strength 10mg, 30 Chewables [Orange-2 Pack] with Apocaequorin & Vitamin D | Brain Supplement for Better Brain Health, Supports Healthy Brain Function and Clarity

★★★★★ 1,487 ratings | 10 answered questions

Amazon's Choice for "memory supplement"

Price: \$71.20 (\$1.19 / Count) **prime** Overnight & FREE ReturnsGet \$60 off instantly: Pay \$11.20 ~~\$71.20~~ upon approval for the Amazon Prime Store Card. No annual fee. May be available at a lower price from other sellers, potentially without free Prime shipping.

Brand	Prevagen
Product Benefits	Brain Health
Item Form	Tablet
Dosage Form	Capsule
Flavor	Orange
Age Range (Description)	Adult

[See more](#)**About this item**

- In a double-blinded, placebo-controlled trial, Prevagen demonstrated the ability to improve aspects of

☐ One-time purchase:
\$71.20 (\$1.19 / Count)
prime Overnight
FREE delivery: Overnight
Ships from: Amazon
Sold by: Prevagen Official Store

☒ **Subscribe & Save:**
\$71.20 (\$1.19 / Count)

prime
Save up to 5% on auto-deliveries. Learn more
Get it Thursday, Feb 3

In Stock.

Qty: 1

Deliver every:

2 months (Most common)

Set Up Now

Auto-deliveries sold by Prevagen
Official Store and Fulfilled by
Amazon



Roll over image to zoom in



Immune Support Supplement with Vitamin C 1000mg Zinc Elderberry Ginger Beta Carotenes, Immunity Boost for Adults, Natural Immune Defense Antioxidant Vitamin by BioSchwartz, 90 Capsules

[Visit the BioSchwartz Store](#)

★★★★★ 6,186 ratings | 32 answered questions

Amazon's Choice for "immunity supplements"

Price: **\$17.97** (\$0.20 / Count)

Save 30% on 3 select item(s) [Shop items](#)

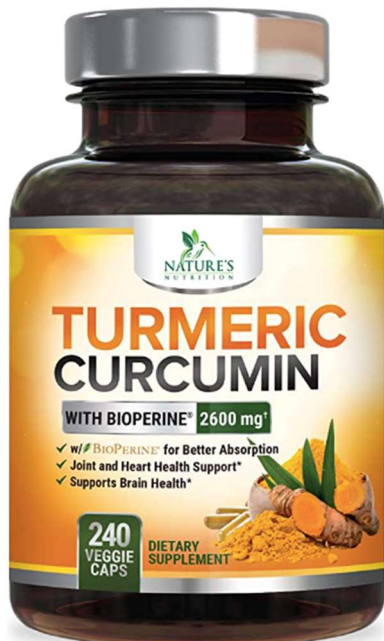
Pay \$17.97 \$0.00 for this order. Get a **\$60 Amazon Gift Card** instantly upon approval for Prime Store Card.

No annual fee. [Learn more](#)

May be available at a lower price from [other sellers](#), potentially without free Prime shipping.

Brand

BioSchwartz



Puritan's Pride CoQ10 200mg, Supports Heart Health, 240 Rapid Release Softgels

Visit the Puritan's Pride Store
 ★★★★★ 12,315 ratings
 | 95 answered questions

Amazon's Choice for "puritan's pride coq10"

Price: **\$46.84** (\$0.20 / Count)

Coupon: ☐ Save an extra 25% on your first Subscribe and Save order. [Terms](#)

With Amazon Business, you would have saved **\$126.03** in the last year. [Create a free account](#)
 May be available at a lower price from other sellers, potentially without free Prime shipping.

Size: **240 Count (Pack of 1)**

120 Count (Pack of 1)
 \$26.60
 (\$0.22 / Count)

240 Count (Pack of 1)
\$49.30



Roll over image to zoom in



Roll over image to zoom in

Nature's Bounty Fish Oil 1200 mg, Twin Pack, Supports Heart Health With Omega 3 EPA & DHA, 360 Rapid Release Softgels

Visit the Nature's Bounty Store

★★★★★ 78,633 ratings | 317 answered questions

#1 Best Seller in Fish Oil Nutritional Supplements



What's the Deal with DHEA?

DHEA is a substance produced in the adrenal gland. It supports production of other hormonal changes, making it very important for your body.*

Supplement your health with DHEA.

Fun Fact

DHEA stands for dehydroepiandrosterone.

- Supports balanced hormonal levels*
- Supports healthy mood*
- Supports immune function



1
2
3
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9

ProstaGenix Multiphase Prostate Supplement
Featured on Larry King Investigative TV Show
Million Sold - End Nighttime Bathroom Trips,
Frequent Urination.

Visit the ProstaGenix Store
★★★★☆ 3,602 ratings | 39 answered questions

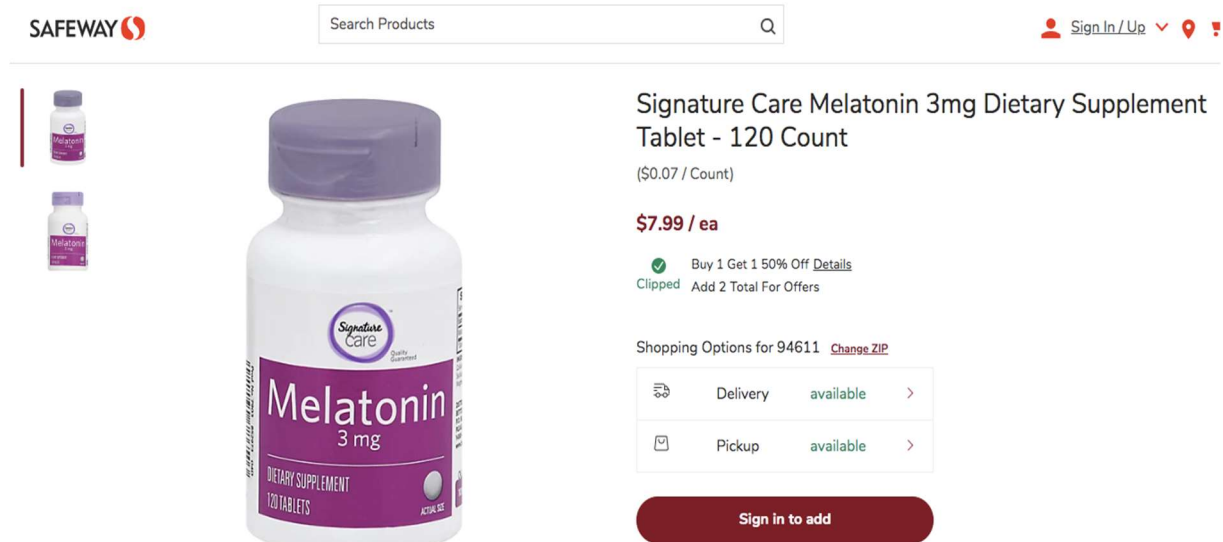
\$99⁸⁸ (\$33.29 / Count)

Pay \$99.88 **\$39.88** for this order. Get a **\$60 Amazon Gift Card** instantly upon the Prime Store Card.
No annual fee. [Learn more](#)

Enhance your purchase

Payment plans

10 75. By contrast, others lawfully label their supplements by either (a) not making structure
11 function claims about efficacy or for any health or bodily function whatsoever, or (b) by properly
12 providing the required disclaimer below each structure function representation. See Images 27-28.



15 SAFEWAY Search Products Sign In / Up

16
17
18
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25
26
27
28

Signature Care Melatonin 3mg Dietary Supplement
Tablet - 120 Count
(\$0.07 / Count)
\$7.99 / ea

Buy 1 Get 1 50% Off [Details](#)
Clipped Add 2 Total For Offers

Shopping Options for 94611 [Change ZIP](#)

Delivery available >
Pickup available >

Sign in to add

Target Co-O10



B. Defendant's Duty and Plaintiffs' Injury

76. Plaintiffs relied on Amazon and trusted that the Amazon.com marketplace would sell only products that are legal—that is, compliant with the law, safe, and that are not deceptive concerning their therapeutic qualities.

77. Amazon's name, power, and reputation, as well as the stated policies governing its marketplace and partners, created additional levels of trust in it.

78. Amazon's name and reputation, in addition to its banner ads, bring consumers to its site.

79. Amazon has a duty to Plaintiffs, given its position in the market, and/or its pledges to protect them, as well as its knowledge that consumers seeking to improve or maintain their health would rely on Amazon and its marketing to purchase the Products, and do so assuming the Products' legality, safety, and therapeutic efficacy.

1 80. Amazon breached its duty by selling defective and illegal Products to Plaintiffs, and
2 by misleading them to believe that the Products were lawful and/or possessed well-established
3 therapeutic value and had been FDA reviewed and approved.

4 81. Plaintiffs were foreseeably and directly harmed by Amazon's conduct because they
5 received defective, dangerous, and economically valueless or less valuable Products instead of the
6 class of product Plaintiffs were led by Amazon to believe they would receive.

7 82. Furthermore, by selling defective and illegal drugs to Plaintiffs, without their
8 knowledge and/or without the requisite disclaimers, Defendant breached a legal duty under federal
9 and state law separate and distinct from its obligations to the Plaintiffs under the UCL, CLRA and
10 injured Plaintiffs and/or exposed them to risk of injury beyond.

11 83. If Plaintiffs had known that the Products were illegal drugs that were prohibited in
12 interstate commerce, and/or that the FDA had not conducted a review of their efficacy and/or safety
13 but instead mandated that a disclaimer as to lack of therapeutic efficacy appear prominently on the
14 label, they would not have purchased Products and been injured thereby economically—whether by
15 way of the purchase price or a price premium—or exposed themselves to the risk of serious physical
16 injury.

17 84. By engaging in the unlawful, false, misleading and deceptive conduct alleged herein,
18 Defendant intended to reap, reaped, and continues to reap, massive financial benefits in the form of
19 gargantuan sales and profits from the Products.

20 85. Plaintiffs would be willing to purchase dietary supplements from Amazon again in the
21 future should they be able to rely on Defendant to provide legal dietary supplements, and
22 supplements that are properly marketed, including with respect to therapeutic claims.

23 **CLASS ACTION ALLEGATIONS**

24 86. Pursuant to Rules 23(a), (b)(2), and (b)(3) of the FEDERAL RULES OF CIVIL
25 PROCEDURE ("Rule"), Plaintiffs bring this action individually and on behalf of a proposed class
26 defined as follows:

1 All persons residing in the State of California who purchased one or
 2 more Products from Amazon.com during the applicable limitations
 period.

3 87. Excluded from the Class are: (a) Defendant; (b) Defendant's board members,
 4 executive-level officers, and attorneys, and immediate family members of any of the foregoing
 5 persons; (c) governmental entities; (d) the Court, the Court's immediate family, and Court staff; and
 6 (e) any person that timely and properly excludes himself or herself from the Class in accordance with
 7 Court-approved procedures.

8 88. Certification of Plaintiffs' claims for class-wide treatment is appropriate because
 9 Plaintiffs can prove the elements of the claims on a class-wide basis using the same evidence as
 10 individual Class members would use to prove the elements in individual actions alleging the same
 11 claims.

12 89. **Numerosity.** The Class consists of many thousands of persons throughout the state of
 13 California. The Class is so numerous that joinder of all members is impracticable, and the disposition
 14 of the Class's claims in a class action will benefit the parties and the Court.

15 90. **Commonality and Predominance.** Common questions of law and fact predominate
 16 over any questions affecting only individual Class members. These common questions have the
 17 capacity to generate common answers that will drive resolution of this action. These common
 18 questions may include but are not limited to whether:

- 19 a. Amazon is responsible for the conduct alleged herein;
- 20 b. Amazon's conduct constitutes the violations of law alleged herein;
- 21 c. Amazon owed a duty of care to Class members;
- 22 d. Amazon's conduct transgressed important public policy;
- 23 e. Amazon violated any legal obligation separate from its duty to Class members;
- 24 f. Amazon misrepresented the character of its Products to Class members;
- 25 g. Amazon acted willfully, recklessly, negligently, or with gross negligence in
 26 committing the violations of law alleged herein;
- 27 h. Plaintiffs and the Class members are entitled to injunctive relief; and
- 28 i. Plaintiffs and the Class members are entitled to restitution and damages.

1 91. Because Plaintiffs received through interstate commerce from Amazon drugs that are
2 unlawful, and/or were deceived through the same conduct by Amazon about the true character of its
3 Products, all Class members were subject to the same wrongful conduct.

4 92. Absent Amazon's unlawful conduct, and/or material deceptions, misstatements,
5 and/or omissions, Plaintiffs and the other Class members would not have purchased the Products,
6 purchased as many as they did, and/or paid as much for the Products.

7 93. **Typicality.** Plaintiffs' claims are typical of the claims of the Class because Plaintiffs
8 and the Class members all purchased the Products and were injured thereby. The claims of Plaintiffs
9 and the Class members are based on the same legal theories and arise from the same unlawful, and/or
10 false and misleading conduct.

11 94. **Adequacy of Representation.** Plaintiffs are adequate representatives of the Class
12 because their interests do not conflict with those of the Class members. Each Class member seeks
13 damages reflecting a similar and discrete purchase, or similar and discrete purchases, that each Class
14 member made. Plaintiffs have retained competent and experienced class action counsel who intend to
15 prosecute this action vigorously. Plaintiffs and their counsel will fairly and adequately protect the
16 Class members' interests.

17 95. **Injunctive or Declaratory Relief.** The requirements for maintaining a class action
18 pursuant to Rule 23(b)(2) are met, as Defendant acted or refused to act on grounds generally
19 applicable to the Class, thereby making appropriate final injunctive relief or corresponding
20 declaratory relief with respect to the Class as a whole.

21 96. **Superiority.** A class action is superior to other available methods for the fair and
22 efficient adjudication of this controversy because joinder of all Class members is impracticable. The
23 amount at stake for each Class member, while significant, is such that individual litigation would be
24 inefficient and cost prohibitive. Additionally, adjudication of this controversy as a class action will
25 avoid the possibility of inconsistent and potentially conflicting adjudication of the claims asserted
26 herein. Plaintiffs anticipate no difficulty in the management of this action as a class action.

1 97. **Notice to the Class.** Plaintiffs and their counsel anticipate that notice to the proposed
 2 Class will be effectuated through recognized, Court-approved notice dissemination methods, which
 3 may include United States mail, electronic mail, Internet postings, and/or published notice.
 4

5 6 **CLAIMS FOR RELIEF**

7 **FIRST CAUSE OF ACTION**

8 *Negligent Product Liability* 9 *(On behalf of Plaintiffs and the putative Class)*

10 98. Plaintiffs incorporates each and every allegation above as though fully set forth
 11 herein.

12 99. At all times relevant to this cause of action, Defendant was and is engaged in the
 13 design, testing, producing, inspecting, advertising, packaging, labeling, vending, distributing,
 14 introducing into interstate commerce, transporting in interstate commerce, advertising, selling, and/or
 15 recommending for use to the general public the Products.

16 100. At all times relevant hereto, Defendant owed duties of care to actual and potential
 17 customers and consumers with respect to the Products. Such duties included but were not limited to:
 18 designing, inspecting, promoting, marketing, distributing, selling, delivering and/or providing the
 19 Products in a fashion that was lawful and safe to consumers; packaging the Products so as to
 20 reasonably minimize the potential for injury caused by the unknowing purchase of illegal drugs
 21 and/or flawed self-diagnosis and treatment in lieu of receiving appropriate medical advice and
 22 intervention, including but not limited to missed diagnoses and/or or adverse reactions caused by
 23 consumption of harmful or medically contraindicated ingredients and doses; labeling the Products so
 24 as to reasonably warn consumers of the potential for danger—instead of omitting mandatory
 25 disclaimers warning about dubious therapeutic efficacy and lack of FDA review; and/or reasonably
 26 applying readily available knowledge and information to provide for the safety of consumers.

27 101. Defendant knew or should have known that the Products were not properly and
 28 carefully manufactured, designed, tested, maintained, inspected, labeled, advertised, and/or

1 prominently disclaimed, prior to sale or distribution to consumers, and that such Products constituted
2 illegal drugs that could not be sold in commerce precisely because of the foreseeable risk of their
3 causing serious bodily harm, in addition to economic harm, to the public.

4 102. Defendant knew or should have known that Plaintiffs and consumers would rely on
5 Defendant's marketing and labeling claims, and policies and promises of consumer protection,
6 including as to proffering Products that were suitable for sale and purchase by them.

7 103. Defendant negligently and carelessly manufactured, designed, tested, maintained,
8 inspected, warned, labeled, marketed, sold, transported, and/or delivered, the Products so that they
9 were in defective condition, and unsuitable and unlawful to purchase and/or sell in interstate
10 commerce.

11 104. The condition of the Products was known to Defendant, or should have been
12 discovered by it through the exercise of ordinary care and reasonable diligence, but was not disclosed
13 or made known to purchasers or users of the Products, including Plaintiffs.

14 105. Defendant intended through its actions to induce purchases of the Products.

15 106. Plaintiffs and other purchasers of the Products had no knowledge of the defective
16 condition of the Products when purchasing them, and their reliance on Defendant's representations
17 was justified.

18 107. In doing the acts alleged in this complaint, Defendant violated statutes, rules,
19 standards, regulations, and/or guidelines applicable to its conduct, including laws and regulations
20 relating to the manufacture, labeling, marketing, distribution, and sale of the Products.

21 108. The injuries and damages to Plaintiffs were a direct and legal result of the violations
22 of the duty, statutes, rules, regulations, standards, and guidelines, by Defendant.

23 109. The statutes, regulations, standards, and guidelines violated by Defendant were
24 drafted, written, and designed to prevent the type of incidents and injuries that occurred in this case,
25 and/or to which Plaintiffs were exposed, and Plaintiffs are among the class of persons that they were
26 designed to protect.

27 110. As a direct and proximate result of the negligence and carelessness of the Defendant,
28 including its misrepresentations and fraudulent omissions about the illegality, FDA review status,

1 safety and/or efficacy of the Products, Plaintiffs and the putative class suffered damages, including
2 exposure to serious physical injury, in amounts to be determined according to proof.

3 111. The negligence and carelessness of the Defendant was a substantial factor in causing
4 the injuries and damages alleged above.

5 112. Therefore, Plaintiffs pray for relief as set forth below.

6
7 **SECOND CAUSE OF ACTION**

8 *Strict Product Liability – Design and Manufacturing Defect*
9 *(On behalf of Plaintiffs and the putative Class)*

10 113. Plaintiffs incorporate by reference the above allegations as if fully set forth herein.

11 114. At the time of departure from Defendant's control, the Products were and continue to
12 be dangerous and defective as a result of design, manufacture, alteration, or modification by
13 Defendant. The defects include, but are not limited to, omission of prominent, federally-mandated
14 disclaimers—on each and every panel that carries one or more ostensible structure/function claims—
15 which defects render the product *per se* an unlawful drug that is illegal to sell or introduce into
16 interstate commerce.

17 115. At all times relevant herein, Defendant knew and intended that the Products would be
18 purchased by members of the general public who would rely on Defendant to design, manufacture,
19 market, and/or distribute the Products in a safe and/or legal manner and to transmit any appropriate
20 warnings about them.

21 116. Plaintiffs purchased and used the Products in a manner and fashion that was
22 foreseeable by Defendant, and in a manner consistent with Defendant's intentions.

23 117. Defendant manufactured and designed the Products defectively or knew its
24 manufacture or design was defective, or both, causing the Products—illegal drugs—to fail to perform
25 as safely or efficaciously as an ordinary consumer would expect when purchased and used in an
26 intended or reasonably foreseeable manner.

27 118. The risks inherent in the design and defect and/or sale of the Products outweigh any
28 benefits to consumers of the illegal drugs.

119. As a result of the aforementioned defective condition of the Products, Plaintiffs were injured and suffered damage as alleged.

120. Therefore, Plaintiffs pray for relief as set forth below.

THIRD CAUSE OF ACTION

Strict Product Liability – Failure to Warn of Defective Condition (On behalf of Plaintiffs and the putative Class)

121. Plaintiffs incorporate by reference the above allegations as if fully set forth herein.

122. The Products were and are in a defective and dangerous condition when introduced into the stream of commerce by Defendant. The products are so defective that when used in a reasonably foreseeable way, the potential risks of the Products create a substantial danger to users and could and/or would cause those serious injuries.

123. The Products have potential risks and defects that were known or knowable at the time of the manufacture, distribution, and sale of the Products. Defendant knew, or in the exercise of reasonable care, should have known, that the potential or inherent risks presented a substantial danger to purchasers and users of the Products. Defendant possessed special knowledge of the Product materials, design character, marketing, labeling, regulation, of the Products. Plaintiffs and ordinary consumers would not recognize, nor have knowledge that the Products were dangerous and defective.

124. The defects include, but are not limited to, the failure to warn or disclaim against: marketed and labeled structure/function-type claims, including but not limited to resultant perceptions of therapeutic efficacy and/or FDA review, and reliance on for purposes of self or non-medical diagnosis and treatment; and unsuitability for sale, purchase, and use given their status as illegal and unapproved drugs.

125. Despite its special knowledge of the potential risks and danger to users of the Products, Defendant failed to adequately warn or instruct of the potential risks and defective conditions of the Products, and instead affirmatively omitted FDA-mandated disclaimers from its marketing and/or Product design or promoted and sold Products knowing of the omission.

126. Plaintiffs were harmed and suffered the injuries and damages alleged as a result of Defendant's failure to adequately warn. The lack of sufficient warning or instruction was a substantial factor in causing Plaintiffs' harm and exposing Plaintiffs to the risk of danger and injury.

127. At all times relevant, Defendant intentionally engaged in conduct that sold and delivered an unlawful drug to the purchaser and user of the Products, and/or otherwise exposed each such purchaser and user to a serious potential danger known to Defendant—illegal Products plastered not with a warning but instead with deceptive and misleading therapeutic drug claims—to a serious potential danger known to Defendant, which was based on its choice to advance its own pecuniary interest. As such, this conduct was an act in conscious disregard of the safety of persons such as Plaintiffs, and presents the proper circumstance for the imposition of punitive and exemplary damages, in such amount according to proof at trial.

128. Therefore, Plaintiffs pray for relief as set forth below.

FOURTH CAUSE OF ACTION

Breach of Implied Warranty

Cal. Com. Code § 2314

(On behalf of Plaintiffs and the putative class)

129. Plaintiffs incorporate by reference the above allegations as if fully set forth herein.

130. Defendant, through its acts set forth herein, in the sale, marketing, and promotion of the Products made representations to Plaintiffs and the Class that, among other things, the Products were lawful and therapeutic dietary supplements as opposed to illegal and defective drugs, the sale of which is prohibited under the Federal Food, Drug, and Cosmetic Act and California Sherman Law.

131. Defendant is a merchant with respect to the goods of this kind which were sold to Plaintiffs and the Class, and there were, in the sale to Plaintiffs and the Class, implied warranties that those goods were merchantable.

132. However, Defendant breached that implied warranty in that the Products at issue are not lawful and therapeutic dietary supplements as set forth in detail herein.

133. As an actual and proximate result of Defendant's conduct, Plaintiffs and the Class did not receive goods as impliedly warranted by Defendant to be merchantable in that they did not conform to promises and affirmations made on the container or label of the goods.

134. As a result, Plaintiffs seek actual damages, including, without limitation, expectation damages.

135. Therefore, Plaintiffs pray for relief as set forth below.

FIFTH CAUSE OF ACTION

Violation of California's Unfair Competition Law

CAL. BUS. & PROF. § 17200 et seq.

Unlawful Conduct Prong

(On Behalf of Plaintiffs and the California Class)

136. Plaintiffs repeat each and every allegation contained in the paragraphs above and incorporate such allegations by reference herein.

137. Plaintiffs bring this claim on behalf of the California Class for violation of the "unlawful" prong of California's Unfair Competition Law, CAL. BUS. & PROF. CODE § 17200 *et seq.* (the "UCL").

138. The UCL prohibits any "unlawful, unfair or fraudulent business act or practice." CAL. BUS. & PROF. CODE § 17200.

139. Defendant's acts, omissions, misrepresentations, practices, and non-disclosures concerning the Products, as alleged herein, constitute "unlawful" business acts and practices in that they violate the FFDCA, as amended by DSHEA, and implementing regulations, including, at least, the following sections:

- a. The requirement under 21 C.F.R. § 101.93(b) that dietary supplements include a disclaimer on each package or label panel stating a structure/function claim notifying the consumer that the FDA has not reviewed or approved of such claims and that the supplement is not intended to treat, cure, or prevent any disease;
- b. The requirement that each disclaimer be prominent and not obscured or by voluntary claims and information. *Id.*; 21 U.S.C. § 403(r)(6)(C);

- c. The requirement that all drugs receive pre-approval prior to being marketed and sold. 21 U.S.C. § 343(r)(6);
- d. The prohibition on introduction of misbranded dietary supplements into interstate commerce. 21 U.S.C. §§ 331, 333; and
- e. The requirement prohibiting marketing claims that are “false or misleading in any particular.” 21 U.S.C. § 343(a)(1); 21 C.F.R. § 101.93(a)(3).

140. Each of Defendant’s violations of federal law and regulations violates California’s Sherman Food, Drug, and Cosmetic Law, CAL. HEALTH & SAFETY CODE § 109875 *et seq.* , including, but not limited to, the following sections:

- a. Section 110100 (adopting all FDA regulations as state regulations);
- b. Section 110290 (“In determining whether the labeling or advertisement of a food . . . is misleading, all representations made or suggested by statement, word, design, device, sound, or any combination of these, shall be taken into account.”);
- c. Section 110390 (“It is unlawful for any person to *disseminate* any false advertisement of any food. . . . An advertisement is false if it is false or misleading in any particular.”);
- d. Section 110395 (“It is unlawful for any person to manufacture, sell, *deliver, hold,* or offer for sale any food . . . that is falsely advertised.”);
- e. Section 110398 (“It is unlawful for any person to *advertise* any food, drug, device, or cosmetic that is adulterated or misbranded.”);
- f. Section 110400 (“It is unlawful for any person to *receive in commerce* any food . . . that is falsely advertised or to deliver or proffer for delivery any such food”); and
- g. Section 110660 (“Any food is misbranded if its labeling is false or misleading in any particular.”).

141. Each of the challenged omissions, statements, and actions by Defendant violates the FFDCA, as amended by DSHEA, and the Sherman Law, and, consequently, violates the “unlawful” prong of the UCL.

142. Defendant's conduct is further "unlawful" because it violates California's False Advertising Law, CAL. BUS. & PROF. CODE § 17500 *et seq.* (the "FAL"), and California's Consumers Legal Remedies Act, CAL. CIV. CODE § 1750 *et seq.* (the "CLRA").

143. Defendant leveraged its omissions and deception to induce Plaintiffs and the members of the California Class, to purchase Products that were of different characteristics, value, and/or quality than advertised.

144. Defendant's unlawful sales and deceptive marketing and labeling caused Plaintiffs and the members of the California Class to suffer injury in fact and to lose money or property, as it denied them the benefit of the bargain. Had Plaintiffs and the members of the California Class been aware of Defendant's unlawful tactics and Products, they would not have purchased the Products, purchased as much of the Products, or paid as much for them.

145. In accordance with California Business and Professions Code section 17203, Plaintiffs seek an order enjoining Defendant from continuing to conduct business through unlawful, unfair, and/or fraudulent acts and practices and to commence a corrective action.

146. Plaintiffs also seek an order for the disgorgement and restitution of all monies from the sale of the Products that Defendant unjustly acquired through acts of unlawful, unfair, and/or fraudulent competition.

147. Therefore, Plaintiffs pray for relief as set forth below.

SIXTH CAUSE OF ACTION

Violation of California's Unfair Competition Law

CAL. BUS. & PROF. § 17200 et seq.

Unfair and Fraudulent Conduct Prongs

(On Behalf of Plaintiffs and the California Class)

148. Plaintiffs repeat each and every allegation contained in the paragraphs above and incorporate such allegations by reference herein.

149. Plaintiffs bring this claim on behalf of the California Class for violation of the "unfair" and "fraudulent" prongs of the UCL.

150. The UCL prohibits any "unlawful, unfair or fraudulent business act or practice." CAL. BUS. & PROF. CODE § 17200.

151. Defendant's false and misleading representations concerning the Products as alleged herein constitute "unfair" business acts and practices because such conduct is immoral, unscrupulous, and offends public policy. Further, the gravity of Defendant's conduct outweighs any conceivable benefit of such conduct.

152. The acts, omissions, misrepresentations, practices, and non-disclosures of Defendant, as alleged herein, constitute "fraudulent" business acts and practices, because its conduct is false and misleading to reasonable consumers, including Plaintiffs and the members of the California Class.

153. Defendant's conduct is likely to deceive reasonable consumers about the Products' characteristics and value.

154. Defendant either knew or reasonably should have known that its conduct was likely to deceive reasonable consumers.

155. In accordance with California Business & Professions Code section 17203, Plaintiffs seek an order enjoining Defendant from continuing to conduct business through unlawful, unfair, and/or fraudulent acts and practices and to commence a corrective campaign.

156. Plaintiffs also seek an order for the disgorgement and restitution of all monies from the sale of Products that were unjustly acquired through acts of unlawful, unfair, and/or fraudulent competition.

157. Therefore, Plaintiffs pray for relief as set forth below.

SEVENTH CAUSE OF ACTION

Violation of California's Consumers Legal Remedies Act

CAL. CIV. CODE § 1750 et seq.

(On Behalf of Plaintiffs and the California Class)

158. Plaintiffs repeat each and every allegation contained in the paragraphs above and incorporate such allegations by reference herein.

159. Plaintiffs bring this claim on behalf of the California Class for violation of the CLRA, seeking both injunctive and monetary relief.

160. The CLRA adopts a statutory scheme prohibiting various deceptive practices in connection with the conduct of a business providing goods, property, or services primarily for personal, family, or household purposes.

161. Defendant's policies, acts, and practices were designed to, and did, result in the purchase and use of the Products primarily for personal, family, or household purposes, and violated and continue to violate the following sections of the CLRA:

- a. Section 1770(a)(5), which prohibits representing that goods have a particular composition or contents that they do not have;
- b. Section 1770(a)(7), which prohibits representing that goods are of a particular standard, quality, or grade if they are of another;
- c. Section 1770(a)(9), which prohibits advertising goods with intent not to sell them as advertised; and
- d. Section 1770(a)(16), which prohibits representing that the subject of a transaction has been supplied in accordance with a previous representation when it has not.

162. As a result, in accordance with California Civil Code section 1780(a)(2), Plaintiffs and the members of the California Subclass have suffered irreparable harm and seek injunctive relief in the form of an order:

- a. Enjoining Defendant from continuing to engage in the deceptive practices described above;
- b. Requiring Defendant to provide public notice of the true nature of its Supplements;
- c. Enjoining Defendant from such deceptive business practices in the future; and
- d. Paying damages to Plaintiffs and other class members.

163. On or about August 24, 2022, Plaintiffs transmitted a CLRA demand pursuant to Civil Code §1782, notifying Defendant of the conduct described herein and that such conduct was in violation of particular provisions of Civil Code §1770. As of this date, Amazon has not taken any action to address the demand. Accordingly, in addition to the injunctive relief, Plaintiffs seek damages pursuant to Civil Code § 1780(a).

164. Therefore, Plaintiffs pray for relief as set forth below.

EIGHTH CAUSE OF ACTION

Violation of California's Unfair Competition Law

CAL. BUS. & PROF. § 17500 et seq.

False Advertising

(On Behalf of Plaintiffs and the California Class)

165. Plaintiffs repeat each and every allegation contained in the paragraphs above and incorporate such allegations by reference herein.

166. Defendant uses advertising and packaging to sell its Products. Defendant disseminates advertising regarding its Products which by their very nature are deceptive, untrue, or misleading within the meaning of California Business & Professions Code §§17500, *et seq.* because those advertising statements contained on the labels are misleading and likely to deceive, and continue to deceive, members of the putative Class and the general public.

167. In making and disseminating the statements alleged herein, Defendant knew or should have known that the statements were untrue or misleading, and acted in violation of California Business & Professions Code §§17500, *et seq.*

168. The misrepresentations and non-disclosures by Defendant of the material facts detailed above constitute false and misleading advertising and therefore constitute a violation of California Business & Professions Code §§17500, *et seq.*

169. Through their deceptive acts and practices, Defendant has improperly and illegally obtained money from Plaintiffs and the members of the Class. As such, Plaintiffs request that this Court cause Defendant to restore this money to Plaintiffs and the members of the Class, and to enjoin Defendant from continuing to violate California Business & Professions Code §§17500, *et seq.*, as discussed above. Otherwise, Plaintiffs and those similarly situated will continue to be harmed by Defendant's false and/or misleading advertising.

170. Pursuant to California Business & Professions Code §17535, Plaintiffs seek an Order of this Court ordering: (1) requiring Defendant to disgorge its ill-gotten gains, (2) award full restitution of all monies wrongfully acquired by Defendant and (3), interest and attorneys' fees. Plaintiffs and the Class may be irreparably harmed and denied an effective and complete remedy if such an Order is not granted.

171. Therefore, Plaintiffs pray for relief as set forth below.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs, individually and behalf of members of the Class, respectfully request the Court to enter an Order:

- A. Certifying the proposed Class under Rules 23(a), (b)(2), and (b)(3), as set forth above;
- B. Declaring that Defendant is financially responsible for notifying the Class members of the pendency of this suit;
- C. Declaring that Defendant has committed the violations of law alleged herein;
- D. Providing for any and all injunctive relief the Court deems appropriate;
- E. Awarding statutory damages in the maximum amount for which the law provides;
- F. Awarding monetary damages, including but not limited to any compensatory, incidental, or consequential damages in an amount that the Court or jury will determine, in accordance with applicable law;
- G. Providing for any and all equitable monetary relief the Court deems appropriate;
- H. Awarding punitive or exemplary damages in accordance with proof and in an amount consistent with applicable precedent;
- I. Awarding Plaintiffs their reasonable costs and expenses of suit, including attorneys' fees;
- J. Awarding pre- and post-judgment interest to the extent the law allows; and
- K. For such further relief as this Court may deem just and proper.

DEMAND FOR JURY TRIAL

Plaintiffs hereby demand a trial by jury on all causes of action or issues so triable.

JUST FOOD LAW PLLC

DATED: January 31, 2023

BY: /s/ *Maia Kats*

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